

**DELAWARE COUNCIL ON REAL ESTATE APPRAISERS**  
Approved Continuing and Qualifying Education for 11/1/2015 through 10/31/2017

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To apply for approval of continuing education, use the *Request for Approval of Educational Activity*.

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**Starting November 1, 2011, all continuing education (CE) courses expire on October 31 of each odd year. To renew approval for the next two years, complete and submit a new *Request for Approval of Educational Activity* beginning in August before the end of the renewal period.**

- For complete information on the CE requirements, see Section 2.3 of the Council's Rules and Regulations, available at [dpr.delaware.gov](http://dpr.delaware.gov).
- Qualifying education courses must be a minimum of 15 hours in length and must include an exam.
- Section 2.5.11 of the Council's Rules and Regulations requires that you must take at least 14 hours per license period in a traditional classroom setting with an instructor.
- Section 2.5.12 of the Council's Rules and Regulations requires that all courses must be submitted to the Council for approval, regardless of AQB or IDECC approval.
- To qualify as CE, the Council must approve courses. Either the provider or the appraiser must apply to the Council for approval using a *Request for Approval of Educational Activity* form.
- If you want pre-approval of a CE course, you must submit all required documentation 60 days before the scheduled offering!

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Course Provider:	Course Title:	Online or Classroom	Date:	QE/CE Hrs	Approved
Allied Business Schools, Inc.	Residential Appraiser Site Valuation and Cost Approach	Online	N/A	15 QE/ 13 CE	10/20/15
	Residential Sales Comparison and Income Approaches	Online	N/A	30 QR/ 28 CE	10/20/15
A La Mode Technologies, Inc.	Developing Complaint Reports Using TOTAL	Classroom	N/A	7 CE	10/20/15
	Controlling Your Data with TOTAL	Classroom	N/A	3 CE	10/20/15
	Accurate Sketching Made Easy	Classroom	N/A	3 CE	10/20/15
	Mobile Appraiser Workflow	Classroom	N/A	7 CE	10/20/15
Allterra Group	2016 Appraiser Training	Classroom	07/13/16	7 CE	04/19/16
	2016 Keynote/Fraud/Regulatory Update	Classroom	07/12/16	7 CE	04/19/16
	Best Appraisal Practices	Online	N/A	5 CE	07/19/16
	Keynote/Industry Update/Big Data	Classroom	11/11/16	7 CE	09/20/16
	Fannie Mae Update/Appraisal Best Practices	Classroom	11/12/16	7 CE	09/20/16
	2017 Making Appraising Great Again	Classroom	03/19/17	7 CE	01/26/17
	2017 Emerging Issues	Classroom	03/20/17	7 CE	01/26/17
	2017 Keynote/Emerging Issues	Classroom	10/03/17	7 CE	06/20/17
2017 Collateral Matters	Classroom	10/04/17	7 CE	06/20/17	
American Society of Farm Managers and Rural Appraisers	7 Hour National USPAP Course (A114)	Classroom	N/A	7 CE	10/20/15
	Basic Appraisal Principles (A-101)	Classroom	N/A	30 QE/28 CE	10/20/15
	Basic Appraisal Principles (A-102)	Classroom	N/A	30 QE/28 CE	10/20/15
	General Market Analysis and Highest & Best Use (A290)	Classroom	N/A	30 QE/28 CE	10/20/15
	Cost Approach for General Appraisers Online	Online	N/A	30 QE/28 CE	10/20/15
	Rural Sale Analysis and Confirmation	Classroom	N/A	8 CE	10/20/15
	Eminent Domain (A250)	Classroom	N/A	22 QE/20 CE	10/20/15
	Cost Approach for General Appraisers (A301)	Classroom	N/A	30 QE/27 CE	10/20/15
	Sales Approach for General Appraisers (A302)	Classroom	N/A	30 QE/27 CE	10/20/15
	Income Approach for General Appraisers, Pt. 1 (A303)	Classroom	N/A	30 QE/27 CE	10/20/15
	Integrated Approach to Value (A304)	Classroom	N/A	30 QE/27 CE	10/20/15
	Advanced Rural Case Studies (A400)	Classroom	N/A	36 CE	10/20/15
	Advanced Exam Preparation Course	Classroom	N/A	20 CE	10/20/15
	Foundations Appraisal Review (A600)	Classroom	N/A	40 QE/36 CE	10/20/15
	Valuation of Conservation Easements and Other Partial Interests in Real E	Classroom	N/A	22 CE	10/20/15
	Requirements of UASFLA - The 'Yellow Book'	Classroom	N/A	22 CE	10/20/15
	15 hr National USPAP Course (A113)	Classroom	N/A	14 QE/15 CE	01/19/16
	Appraising Rural Residential Properties	Classroom	06/28/16	8 CE	03/15/16
	Valuation of Donated Real Estate, Including Conservation Easements,	Classroom	05/19/16	8 QE	03/15/16
	Best Practices for Rural Property Appraisal	Classroom	05/18/16	8 CE	03/15/16
Appraising Ag Facilities: Poultry Seminar	Classroom	06/27/16	8 CE	04/19/16	

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	Appraising Natural Resources	Classroom	06/28/16	8 CE	04/19/16
	Best Business Ethics	Classroom	11/07/16	3 CE	07/19/16
	Technology Applications in Appraisal	Classroom	11/08/16	8 CE	09/20/16
	Introduction to Statistical Analysis for Appraisers	Classroom	11/07/16	8 CE	09/20/16
	Rapid Fire Case Studies 2016	Classroom	11/09/16	6 CE	10/18/16
	ASFMRA 87th Annual Convention - Day One	Classroom	11/10/16	6 CE	10/18/16
	ASFMRA 87th Annual Convention - Day Two	Classroom	11/11/16	3 CE	10/18/16
	Rapid Fire Case Studies 2015	Classroom	N/A	6 CE	09/15/15
	ASFMRA 86th Annual Convention Day 1	Classroom	N/A	6 CE	09/15/15
	ASFMRA 86th Annual Convention Day 2	Classroom	N/A	3 CE	09/15/15
	Basic Appraisal Principles (A-101)	Classroom	N/A	30 QE/28 CE	10/20/15
	Basic Appraisal Principles (A-102)	Classroom	N/A	30 QE/28 CE	10/20/15
	General Market Analysis and Highest & Best Use (A290)	Classroom	N/A	30 QE/28 CE	10/20/15
	Cost Approach for General Appraisers Online	Classroom	N/A	30 QE/27 CE	10/20/15
	Rural Sale Analysis and Confirmation	Classroom	N/A	8 CE	10/20/15
	Eminent Domain (A250)	Classroom	N/A	22 QE/20 CE	10/20/15
	Cost Approach for General Appraisers (A301)	Classroom	N/A	30 QE/27 CE	10/20/15
	Sales Approach for General Appraisers (A302)	Classroom	N/A	30 QE/27 CE	10/20/15
	Income Approach for General Appraisers, Pt. 1 (A303)	Classroom	N/A	30 QE/27 CE	10/20/15
	Integrated Approach to Value (A304)	Classroom	N/A	30 QE/27 CE	10/20/15
	Advanced Rural Case Studies (A400)	Classroom	N/A	36 CE	10/20/15
	Advanced Exam Preparation Course	Classroom	N/A	20 CE	10/20/15
	Foundations Appraisal Review (A600)	Classroom	N/A	40 QE/36 CE	10/20/15
	Valuation of Conservation Easements and Other Partial Interests in Real Estate	Classroom	N/A	22 CE	10/20/15
	Requirements of UASFLA - The 'Yellow Book'	Classroom	N/A	22 CE	10/20/15
	7 Hour National USPAP Course (A114)*	Classroom	N/A	7 CE	10/20/15
	Highest & Best Use Seminar	Classroom	TBD	8 CE	01/26/17
	The Valuation of Intangible & Non-Financial Assets	Classroom	5/8-9/2017	11 CE	04/18/17
	Valuation of Conservation Easements & Other Partial Interests Valuation	Classroom	7/17-19/2017	22 CE	04/18/17
	Report Writing	Classroom	07/19/17	8 CE	05/16/17
	<b>Market Area and Industry Analysis</b>	Classroom	07/18/17	8 CE	05/16/17
	<b>Drones in Agriculture: Roles and Goals</b>	Classroom	07/17/17	4 CE	05/16/17
	<b>Uniform Appraisal Standards for Federal Land Acquisition</b>	Classroom	various dates	21 CE	05/16/17
<b>Appraisal Institute</b>	2016-2017 Online 7-Hour National USPAP Update Equivalent Course	Online	N/A	7 CE	04/19/16
	2016 Annual Conference Session - Day One	Classroom	07/25/16	2 CE	05/17/16
	2016 Annual Conference Session - Day Two (AM)	Classroom	07/26/16	3 CE	05/17/16

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	2016 Annual Conference Session - Day Two (PM)	Classroom	07/26/16	4 CE	05/17/16
	2016 Annual Conference Session - Day Three	Classroom	07/27/16	4 CE	05/17/16
	Case Studies in Appraising Green Residential Buildings	Classroom	TBD	8 CE	06/21/16
	Online FHA Appraising: Principles and Procedures	Online	N/A	7 CE	06/21/16
	2016-2017 Online 15-hour National USPAP Equivalent Course	Online	N/A	15 QE/14 CE	09/20/16
	Review Case Studies - Residential	Classroom	TBD	14 CE	10/18/16
	Residential & Commercial Valuations of Solar	Classroom	N/A	14 CE	10/18/16
	15-Hour National USPAP Course	Classroom	N/A	15 QE/14 CE	10/20/15
	7-Hour National USPAP Update Course	Classroom	N/A	7 CE	10/20/15
	Advanced Concepts & Case Studies	Classroom	N/A	38 QE/35 CE	10/20/15
	Advanced Income Capitalization	Classroom	N/A	33 QE/30 CE	10/20/15
	Advanced Income Capitalization - Synchronous	Online	N/A	35 QE/32 CE	10/20/15
	Advanced Market Analysis and Highest & Best Use	Classroom	N/A	35 QE/32 CE	10/20/15
	Advanced Market Analysis and Highest & Best Use - Synchronous	Online	N/A	35 QE/32 CE	10/20/15
	Advanced Residential Applications & Case Studies Pt. 1	Classroom	N/A	15 QE/14 CE	10/20/15
	Advanced Residential Report Writing, Pt. 2	Classroom	N/A	30 QE/28 CE	10/20/15
	Advanced Spreadsheet Modeling for Valuation Applications	Classroom	N/A	15 QE/14 CE	10/20/15
	Applications & Interpretation of Simple Linear Regression	Classroom	N/A	15 QE/14 CE	10/20/15
	Basic Appraisal Principles	Classroom	N/A	30 QE/28 CE	10/20/15
	Basic Appraisal Procedures	Classroom	N/A	15 QE/14 CE	10/20/15
	Business Practices & Ethics	Classroom	N/A	4 CE	10/20/15
	Case Studies in Appraising Green Commercial Buildings	Classroom	N/A	15 QE/14 CE	10/20/15
	Case Studies in Appraising Green Residential Buildings	Classroom	N/A	8 QE/7 CE	10/20/15
	Condemnation Appraising: Principles and Applications	Classroom	N/A	22 QE/21 CE	10/20/15
	Contract or Effective Rent: Finding the Real Rent	Classroom	N/A	4 CE	10/20/15
	FHA Appraising for Valuation Professionals	Classroom	N/A	7 CE	10/20/15
	Fundamentals of Separating Real Property, Personal Property, & Intangible Business Assets	Classroom	N/A	15 QE/14 CE	10/20/15
	General Appraiser Approach Pt. 1	Classroom	N/A	30 QE/27 CE	10/20/15
	General Appraiser Approach Pt. 2	Classroom	N/A	30 QE/27 CE	10/20/15
	General Appraiser Market Analysis Highest and Best Use	Classroom	N/A	30 QE/27 CE	10/20/15
	General Appraiser Report Writing & Case Studies	Classroom	N/A	30 QE/27 CE	10/20/15
	General Appraiser Sales Comparison Approach	Classroom	N/A	30 QE/27 CE	10/20/15
	General Appraiser Site Valuation & Cost Approach	Classroom	N/A	30 QE/28 CE	10/20/15
	International Financial Reporting Standards for the Real Property Appraiser	Classroom	N/A	15 QE/13 CE	10/20/15
	International Valuation Standards Overview	Classroom	N/A	8 QE/7 CE	10/20/15
	Introduction to Green Buildings: Principles & Concepts	Classroom	N/A	8 QE/7 CE	10/20/15
	Litigation Appraising: Specialized Topics & Applications	Classroom	N/A	16 QE/15 CE	10/20/15

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	Litigation Assignments for Residential Appraisers	Classroom	N/A	4 CE	10/20/15
	Online 15-Hour National USPAP Equivalent Course	Online	N/A	15 QE/14 CE	10/20/15
	Online 7-Hour National USPAP Equivalent Course	Online	N/A	7 CE	10/20/15
	Online Analyzing Operating Expenses	Online	N/A	7 CE	10/20/15
	Online Appraising Convenience Stores	Online	N/A	7 CE	10/20/15
	Online Basic Appraisal Principles	Online	N/A	30 QE/28 CE	10/20/15
	Online Basic Appraisal Procedures	Online	N/A	30 QE/28 CE	10/20/15
	Online Business Practices & Ethics	Online	N/A	5 CE	10/20/15
	Online Case Studies in Appraising Green Residential Buildings	Online	N/A	8 QE/7 CE	10/20/15
	Online Comparative Analysis	Online	N/A	7 CE	10/20/15
	Online Cool Tools: New Technology for Real Estate Appraisers	Online	N/A	7 CE	10/20/15
	Online Data Verification Methods	Online	N/A	5 CE	10/20/15
	Online FHA and the Appraisal Process	Online	N/A	7 CE	10/20/15
	Online Forecasting Revenue	Online	N/A	7 CE	10/20/15
	Online General Appraiser Income Approach Pt. 1	Online	N/A	30 QE/27 CE	10/20/15
	Online General Appraiser Income Approach Pt. 2	Online	N/A	30 QE/27 CE	10/20/15
	Online General Appraiser Market Analysis and Highest & Best Use	Online	N/A	30 QE/28 CE	10/20/15
	Online General Appraiser Report Writing & Case Studies	Online	N/A	30 QE/28 CE	10/20/15
	Online General Appraiser Sales Comparison Approach	Online	N/A	30 QE/27 CE	10/20/15
	Online General Appraiser Site Valuation & Cost Approach	Online	N/A	30 QE/28 CE	10/20/15
	Online Introduction to Green Buildings: Principles & Concepts	Online	N/A	8 QE/7 CE	10/20/15
	Online Rates & Ratios: Making Sense of GIMs, OARs, & DCF	Online	N/A	7 CE	10/20/15
	Online Real Estate Finance, Statistics, & Valuation Modeling	Online	N/A	15 QE/14 CE	10/20/15
	Online Residential Market Analysis and Highest & Best Use	Online	N/A	15 QE/14 CE	10/20/15
	Online Residential Report Writing & Case Studies	Online	N/A	15 QE/14 CE	10/20/15
	Online Residential Sales Comparison & Income Approaches	Online	N/A	30 QE/28 CE	10/20/15
	Online Residential Site Valuation and Cost Approach	Online	N/A	15 QE/14 CE	10/20/15
	Online Reviewing Residential Appraisals & Using Fannie Mae Form 2000	Online	N/A	7 CE	10/20/15
	Online Small Hotel Motel Valuation	Online	N/A	7 CE	10/20/15
	Online Subdivision Valuation	Online	N/A	7 CE	10/20/15
	Online The Discounted Cash Flow Model: Concepts, Issues & Applications	Online	N/A	5 CE	10/20/15
	Online Using Your HP12C Financial Calculator	Online	N/A	7 CE	10/20/15
	Quantitative Analysis	Classroom	N/A	35 QE/32 CE	10/20/15
	Quantitative Analysis - Synchronous	Online	N/A	35 QE/32 CE	10/20/15
	Real Estate Finance, Statistics, & Valuation Modeling	Classroom	N/A	15 QE/14 CE	10/20/15
	Residential & Commercial Valuation of Solar	Classroom	N/A	15 QE/14 CE	10/20/15

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	Residential Applications - Using Technology to Measure & Support Assignment Results	Classroom	N/A	7 CE	10/20/15
	Residential Applications Pt. 2	Classroom	N/A	7 CE	10/20/15
	Residential Market Analysis and Highest & Best Use	Classroom	N/A	15 QE/14 CE	10/20/15
	Residential Report Writing & Case Studies	Classroom	N/A	15 QE/14 CE	10/20/15
	Residential Sales Comparison and Income Approaches	Classroom	N/A	30 QE/28 CE	10/20/15
	Residential Site Valuation and Cost Approach	Classroom	N/A	15 QE/14 CE	10/20/15
	Review Case Studies - General	Classroom	N/A	32 QE/30 CE	10/20/15
	Review Theory - General	Classroom	N/A	33 QE/30 CE	10/20/15
	Review Theory - Residential	Classroom	N/A	17 QE/15 CE	10/20/15
	Supervisory Appraisal / Trainee Appraiser Course	Classroom	N/A	4 CE	10/20/15
	The Appraiser as an Expert Witness: Preparation & Testimony	Classroom	N/A	16 QE/15 CE	10/20/15
	Two-Day Advanced Income Capitalization Part A	Classroom	N/A	15 QE/14 CE	10/20/15
	Two-Day Advanced Income Capitalization Part B	Classroom	N/A	15 QE/14 CE	10/20/15
	Unraveling the Mystery of Fannie Mae Appraisal Guidelines - Synchronous	Online	N/A	4 CE	10/20/15
	Using Spreadsheet Programs in Real Estate Appraisals - Synchronous	Online	N/A	7 CE	10/20/15
	Valuation in Challenging Markets	Classroom	N/A	30 QE/28 CE	10/20/15
	Valuation of Conservation Easements	Classroom	N/A	33 QE/30 CE	10/20/15
	Advanced Concepts & Studies – Synchronous	Online	N/A	40 QE/37 CE	10/20/15
	2016-2017 15 hour USPAP Course	Classroom	N/A	15 QE/14 CE	10/20/15
	2016-2017 7 Hour USPAP Update Course	Classroom	N/A	7 CE	10/20/15
	Valuation of Conservation Easements	Classroom	TBD	30 QE/28 CE	01/26/17
	2017 Annual Conference - Day 1	Classroom	06/09/17	3 CE	03/21/17
	2017 Annual Conference - Day 2	Classroom	06/10/17	4.5 CE	03/21/17
	2017 Annual Conference - Day 3	Classroom	06/11/17	3 CE	03/21/17
	Uniform Appraisal Standards for Federal Land Acquisitions	Classroom	TBD	15 CE/14 CE	03/21/17
	<b>Contract or Effective Rent: Finding the Real Rent (Synch.)</b>	Classroom	TBD	4 CE	05/16/17
	Analyzing Tenant Credit Risk & Commercial Lease Analysis (Synch)	Classroom	TBD	7 CE	05/16/17
	<b>Complex Litigation Appraisal Case Studies (Synchronous)</b>	Classroom	TBD	7 CE	05/16/17
	<b>Review Theory Residential (Synchronous)</b>	Classroom	TBD	17/15 CE	05/16/17
	Advanced Residential Applications & Case Studies Pt. 1 (Synch)	Classroom	TBD	15 QE/14 CE	05/16/17
	Advanced Residential Report Writing Pt. 2 (Synch)	Classroom	TBD	30 QE/28 CE	05/16/17
	Advanced Land Valuation: Sound Solutions to Perplexing Problems	Classroom	TBD	7 CE	05/16/17
<b>Beach Appraisal Seminars</b>	2016-2017 7 hr National USPAP Update Course	Classroom	N/A	7 CE	01/19/16
	The USPAP Compliant Appraisal Report	Classroom	2/2016+	7 CE	02/16/16
	Valuation of Easements	Classroom	2/2016+	7 CE	02/16/16

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	Highest and Best Use Analysis	Classroom	N/A	7 CE	09/15/15
	Appraisal Review	Classroom	04/17-18/2017+	7 CE	02/21/17
	Delaware Law, Rules and Regulations	Classroom	4/24-25/2017+	3 CE	03/21/17
	Economics as the Foundation of Appraising	Classroom	4/24-25/2017+	4 CE	03/21/17
<b>Calypso Continuing Education</b>	2016-2017 7-hour Equivalent USPAP Update Course	Online	N/A	7 CE	10/18/16
	Mold, A Growing Concern	Online	N/A	3 CE	10/20/15
	A Brief Stroll through America's Architecture for Appraisers	Online	N/A	7 CE	10/20/15
	Victorian Era Architecture for Real Estate Professionals	Online	N/A	3 CE	10/20/15
	Environmental Hazards Impact On Value	Online	N/A	7 CE	10/20/15
	FHA Site Inspection for Appraiser	Online	N/A	7 CE	10/20/15
	Appraising Energy Efficient Residential Properties	Online	N/A	8 CE	02/21/17
	Appraising Energy Efficient Residential Properties (2017 dates)	Classroom	4/25,5/16,6/20	8 CE	03/21/17
	FHA Site Inspection for Appraisers (2017 dates)	Classroom	4/26/5/17,6/21	7 CE	03/21/17
	2016-2017 7-hour Equivalent USPAP Update Course	Classroom	4/27,5/18,6/22	7 CE	03/21/17
<b>Career WebSchool</b>	2014-2015 7 hr USPAP	Online	N/A	7 CE	10/20/15
	2014-2015 15 hr USPAP	Online	N/A	15 QE	10/20/15
	Residential Appraiser Site Valuation & Cost Approach	Online	N/A	15 QE/14 CE	10/20/15
	Residential Report Writing & Case Studies	Online	N/A	15 QE/14 CE	10/20/15
	Residential Market Analysis & Highest and Best Use	Online	N/A	15 QE/14 CE	10/20/15
	Sales Comparison Approach	Online	N/A	7 CE	10/20/15
	Income Capitalization Overview	Online	N/A	7 CE	10/20/15
	Cost Approach Overview	Online	N/A	7 CE	10/20/15
	Appraisal Math and Statistics	Online	N/A	7 CE	10/20/15
	Basic Appraisal Procedures	Online	N/A	30 QE	10/20/15
	Basic Appraisal Principles	Online	N/A	30 QE	10/20/15
	Residential Sales Comparison & Income Approach	Online	N/A	30 QE	10/20/15
	A URAR Form Review	Online	N/A	7 CE	10/20/15
<b>Counselors of Real Estate</b>	Annual Convention	Classroom	9/25-28/2016	12.25 CE	04/18/17
<b>CoreLogic</b>	Residential Cost Approach Certification	Classroom	TBD	15/14 CE	04/18/17
<b>David Rey Salinas</b>	47th Annual Litigation Seminar*	Classroom	N/A	7 CE	10/20/15
<b>Delaware Assoc. of Appraisers, Inc.</b>	Delaware Law, Rules and Regulations (2015-2017)	Classroom	3/15/16 & TBD	3 CE	02/16/16
	Green Building Technology & Appraisal Practice	Classroom	12/06/16	7 CE	06/21/16
	Data vs. Analysis	Classroom	09/14/16	4 CE	07/19/16

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	Construction-A Basic Primer-The Good, The Bad & The Ugly....	Classroom	05/24/17	4 CE	04/18/17
	Understanding Market Trends & Their Impact on Value	Classroom	05/24/17	3 CE	04/18/17
<b>Delaware Chapter of the Appraisal Institute</b>	Kent County Economic Report	Classroom	01/12/16	2 CE	01/19/16
	Lender's Expectations of Appraisers and Appraisals	Classroom	03/22/16	2 CE	03/15/16
	"Place-Making" & Reimagining the City of Wilmington	Classroom	04/21/16	6 CE	04/19/16
	Analyzing Tenant Credit Risks & Commerical Lease Analysis	Classroom	10/07/16	7 CE	09/20/16
	DelMarVa Resort & Real Estate Outlook	Classroom	12/07/16	2 CE	11/15/16
	November Chapter Seminar	Classroom	11/01/16	2 CE	10/18/16
	The Art of Comparable Selection and Verification	Classroom	01/24/17	2 CE	01/26/17
	Hospitality and Senior Health Care Valuation	Classroom	05/23/17	4 CE	05/16/17
	Delaware Council on Real Estate Appraisers, License Law and Regulations	Classroom	5/9/2017 and 9/12/2017	3 CE	06/20/17
<b>Dynasty School</b>	2016-2017 7 hr Equiv. USPAP Update	Online	N/A	7 CE	01/19/16
	2016-2017 15 hr Equiv. USPAP	Online	upon apprvl	15 QE	02/16/16
	Real Estate Appraisal - Principles and Procedures	Online	N/A	60 QE	10/20/15
	Green in Residences and Appraisals	Online	N/A	7 CE	10/20/15
	Supervisor and Trainee Appraiser Course	Online	N/A	4 CE	10/20/15
	FHA and VA Today	Online	N/A	7 CE	10/20/15
	General Appraiser Site Valuation and Cost Approach	Online	N/A	30 QE/28 CE	10/20/15
	General Appraiser Market Analysis and Highest and Best Use	Online	N/A	15 QE/14 CE	10/20/15
	Elective: Real Estate Finance	Online	N/A	30 QE/28 CE	10/20/15
	Advanced Residential Application and Case Studies	Online	N/A	15 QE/14 CE	10/20/215
	Statistics, Modeling and Finance	Online	N/A	15 QE/14 CE	10/20/215
	Residential Market Analysis and Highest and Best Use	Online	N/A	15 QE/14 CE	10/20/215
	General Appraiser Report Writing and Case Studies	Online	N/A	15 QE/14 CE	10/20/215
	Advanced Residential Applications & Case Studies	Online	upon apprvl	15 QE/14 CE	01/26/17
	Residential Market Analysis and Highest and Best Use	Online	upon apprvl	15 QE/14 CE	01/26/17
	Real Estate Appraisal - Basic Principles and Procedures	Online	upon apprvl	60 QE	01/26/17
	General Appraiser Site Valuation and Cost Approach	Online	upon apprvl	30 QE/28 CE	01/26/17
	Supervisor Trainee Appraiser Course	Online	N/A	4 CE	03/21/17
<b>Hondros College of Business</b>	Advanced Residential Applications and Case Studies	Online	N/A	15 QE	01/26/16
	Basic Residential Appraisal Procedures	Online	N/A	30 QE	01/26/17
	Basic Residential Appraisal Principles	Online	N/A	30 QE	01/26/17
	2016-2017 15-Hour National USPAP Course	Online	N/A	15 QE	01/26/17
	Market Analysis and Highest & Best Use	Online	N/A	15 QE	01/26/17
	Appraiser Site Valuation and Cost Approach	Online	N/A	15 QE	01/26/17



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	Specialized Residential Appraisal Topics	Online	N/A	20 QE	01/26/17
	Residential Sales Comparison and Income Approach	Online	N/A	30 QE	01/26/17
	Statistics, Modeling and Finance	Online	N/A	15 QE	01/26/17
	Residential Report Writing and Case Studies	Online	N/A	15 QE	01/26/17
	Covering all the Bases in residential Reporting	Online	N/A	7 CE	02/21/17
	2016-2017 7-hour USPAP Update Course	Online	N/A	7 CE	02/21/17
	Appraisal Review of Rewsidential Properties	Online	N/A	7 CE	02/21/17
	Property and Valuation Analysis of Sales Comparison	Online	N/A	7 CE	02/21/17
	Methodology and Applications of Sales Comparison	Online	N/A	7 CE	02/21/17
	Green in Residences and Appraisals	Online	N/A	7 CE	02/21/17
	FHA and VA Today	Online	N/A	7 CE	02/21/17
	Defensible Appraising	Online	N/A	7 CE	02/21/17
	Better to Be Safe Than Sorry	Online	N/A	7 CE	02/21/17
	Basic Construction Review	Online	N/A	7 CE	02/21/17
			5/17/2016 -		
<b>International Right of Way Association</b>	Right of Way Acquisition for Pipeline Projects	Classroom	5/18/2016	16 CE	04/19/16
	Reviewing Appraisals in Eminent Domain, Course 410	Classroom	04/21/16	8 CE	04/19/16
	Principles of Real Estate Appraisal, Course 400	Classroom	7/19/2016-7/20/16	16 CE	05/17/16
	Eminent Domain Law Basics for the Right of Way Professional, C-803	Classroom	09/14-15/2017	16 CE	01/26/17
	United States Land Titles, C-801	Classroom	09/11-12/2017	16 CE	01/26/17
	Legal Aspects of Easements, C-802	Classroom	09/13/17	8 CE	01/26/17
	Practical Negotiations for US Federal Funded Land Acquisition, C-207	Classroom	03/02-03/2017	16 CE	01/26/17
	The Valuation of Partial Acquisitions, C-421	Classroom	03/13-16/2017	32 CE	01/26/17
	Problems in the Valuation of Partial Acquisitions, C-431	Classroom	03/17/17	8 CE	01/26/17
	Valuation Symposium - Spring Training in Baltimore	Classroom	03/30/17	8 CE	03/21/17
	Non-Residential Relocation Assistance, C-502	Classroom	7/20-21/2017	16 CE	03/21/17
	Residential Relocation Assistance, C-501	Classroom	7/18-19/2017	16 CE	03/21/17
<b>Marshall &amp; Swift</b>	Commercial Cost Approach Certification	Classroom	TBD	15 CE	03/15/16
			5/16/2016 -		
<b>Maryland Association of Assessors/Appraisers</b>	76 MAAO/NRAAO 52nd Educational Conference	Classroom	5/18/2016	31 CE	07/19/16

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McKissock, LP	2016-2017 15hr National Uniform Standards of Prof. Appraisal Practice	Online	N/A	15 QE	01/19/16
	Adjustments: Supported or Not Supported? - Live Webinar	Online	N/A	5 CE	01/19/16
	Appraising Small Apartment Properties	Online	N/A	6 CE	01/19/16
	Appraisal of Single Tenant Distribution Centers	Online	N/A	6 CE	03/15/16
	Basic Hotel Appraising - Limited Service Hotels	Online	N/A	7 CE	03/15/16
	Appraisal Subject Matter Electives	Online	N/A	20 QE	05/17/16
	Residential Appraisal Review and USPAP Compliance	Online	N/A	7 CE	05/17/16
	Advanced Residential Applications and Case Studies	Online	N/A	15 QE	06/21/16
	Introduction to Expert Witness Testimony for Appraisers - To Do or Not To Do	Online	N/A	4 CE	07/19/16
	Workfile Documentation for Appraisers	Online	N/A	4 CE	07/19/16
	A Review of Disciplinary Cases: How to Avoid a Visit with the Licensing Board	Online	N/A	3 CE	07/19/16
	Fannie Mae Appraisal Guidelines: Debunking the Elements	Online	N/A	4 CE	09/20/16
	Divorce and Estate Appraisals: Elements of Non-Lender Work	Online	N/A	4 CE	09/20/16
	Appraisal of Self-Storage Facilities	Online	N/A	7 CE	09/20/16
	Supporting Your Adjustments - Methods for Residential Appraisals	Online	N/A	3 CE	11/15/16
	Appraisal Practices of Manufactured Housing - Live Webinar	Online	N/A	4 CE	11/15/16
	Residential Property Inspection for Appraisals	Online	N/A	7 CE	11/15/16
	The Income Approach: An Overview	Online	N/A	7 CE	11/15/16
	Adjustments: Supported or Not Supported?	Classroom	N/A	7 CE	10/20/15
	Analyze This! Applications of Appraisal Analysis	Classroom	N/A	4 CE	10/20/15
	Delaware Appraisal Laws & Regulations	Classroom	N/A	3 CE	10/20/15
	Expert Witness Testimony: To Do or Not to Do	Classroom	N/A	7 CE	10/20/15
	Land and Site Valuation	Classroom	N/A	5 CE	10/20/15
	Marcellus Shale and Appraisers	Classroom	N/A	3 CE	10/20/15
	National USPAP Update (2014-2015)	Classroom	N/A	7 CE	10/20/15
	National USPAP Update Equivalent (2014-2015)	Classroom	N/A	7 CE	10/20/15
	Reviewer's Checklist	Classroom	N/A	7 CE	10/20/15
	Secondary Market Appraisal Guidelines	Classroom	N/A	7 CE	10/20/15
	Strange but True: Appraising Complex Residential Properties	Classroom	N/A	7 CE	10/20/15
	The Green Guide to Appraising	Classroom	N/A	7 CE	10/20/15
	The NEW FHA Handbook 4000.1	Classroom	N/A	7 CE	10/20/15
	UAD -Up Close and Personal	Classroom	N/A	3 CE	10/20/15
	Valuing Vacant Land and Sites	Classroom	N/A	4 CE	10/20/15
	Work File: Your Best Defense Against an Offense	Classroom	N/A	5 CE	10/20/15
	2014-2015 7-hour National USPAP Update Course	Online	N/A	7 CE	10/20/15
	Appraisal of Assisted Living Facilities	Online	N/A	8 CE	10/20/15

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McKissock, LP	Appraisal of Fast Food Facilities	Online	N/A	7 CE	10/20/15
	Appraisal of Industrial Incubators	Online	N/A	7 CE	10/20/15
	Appraisal of Land Subject to Ground Leases	Online	N/A	7 CE	10/20/15
	Appraisal of Owner-Occupied Commercial Properties	Online	N/A	7 CE	10/20/15
	Appraisal of Self-Storage Facilities	Online	N/A	7 CE	10/20/15
	Appraisal Review for Commercial Appraisers	Online	N/A	7 CE	10/20/15
	Appraising Manufactured Homes	Online	N/A	7 CE	10/20/15
	The Cost Approach	Online	N/A	7 CE	10/20/15
	Delaware Laws and Regulations for Appraisers	Online	N/A	3 CE	10/20/15
	Environmental Issues for Appraisers	Online	N/A	5 CE	10/20/15
	Essential Elements of Disclosures and Disclaimers	Online	N/A	5 CE	10/20/15
	Even Odder - More Oddball Appraisals (with Audio and Video)	Online	N/A	7 CE	10/20/15
	Expert Witness for Commercial Appraisers	Online	N/A	12 CE	10/20/15
	Fundamental Concepts of Analysis	Online	N/A	7 CE	10/20/15
	Heating, Ventilation and Air Conditioning Systems in Green	Online	N/A	4 CE	10/20/15
	Introduction to Legal Descriptions	Online	N/A	2 CE	10/20/15
	Introduction to the Uniform Appraisal Dataset	Online	N/A	2 CE	10/20/15
	Land and Site Valuation	Online	N/A	7 CE	10/20/15
	Live Webinar: A Review of Disciplinary Cases	Online	N/A	3 CE	10/20/15
	Live Webinar: Analyze This! Applications of Appraisal Analysis	Online	N/A	4 CE	10/20/15
	LW: Delaware Appraisal Laws and Regulations	Online	N/A	3 CE	10/20/15
	Live Webinar: Reviewer's Checklist	Online	N/A	4 CE	10/20/15
	Live Webinar: UAD - Up Close and Personal	Online	N/A	3 CE	10/20/15
	Managing Appraiser Liability	Online	N/A	6 CE	10/20/15
	Modern Green Building Concepts	Online	N/A	6 CE	10/20/15
	Mold, Pollution and the Appraiser	Online	N/A	2 CE	10/20/15
	Mortgage Fraud-Protect Yourself	Online	N/A	7 CE	10/20/15
	Nuts & Bolts of Green Building for APP (Audio/Video)	Online	N/A	3 CE	10/20/15
	Relocation Appraisal and the ERC Form	Online	N/A	6 CE	10/20/15
	REO and Foreclosures	Online	N/A	5 CE	10/20/15
	Residential Appraisal Review	Online	N/A	7 CE	10/20/15
	Residential Report Writing: More Than Forms	Online	N/A	7 CE	10/20/15
	The Dirty Dozen	Online	N/A	3 CE	10/20/15
	The NEW FHA Handbook 4000.1	Online	N/A	7 CE	10/20/15
The Sales Comparison Approach	Online	N/A	7 CE	10/20/15	
The Thermal Shell	Online	N/A	3 CE	10/20/15	
Understanding Residential Construction	Online	N/A	7 CE	10/20/15	
2014-2015 15-Hour National USPAP	Online	N/A	15 QE	10/20/15	
Advanced Residential Applications and Case Studies	Online	N/A	15 QE	10/20/15	

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McKissock, LP	Appraisal Subject Matter Electives	Online	N/A	20 QE	10/20/15
	Basic Appraisal Principles	Online	N/A	30 QE	10/20/15
	Basic Appraisal Procedures	Online	N/A	30 QE	10/20/15
	Commercial Appraisal Review - Subject Matter Elective	Online	N/A	15 QE	10/20/15
	Expert Witness for Commercial Appraisers - SME	Online	N/A	15 QE	10/20/15
	General Appraiser Income Approach	Online	N/A	60 QE	10/20/15
	General Appraiser Market Analysis Highest and Best Use	Online	N/A	30 QE	10/20/15
	General Appraiser Sales Comparison Approach	Online	N/A	30 QE	10/20/15
	General Appraiser Site Valuation and Cost Approach	Online	N/A	30 QE	10/20/15
	General Report Writing & Case Studies	Online	N/A	30 QE	10/20/15
	Residential Market Analysis and Highest & Best Use	Online	N/A	15 QE	10/20/15
	Residential Report Writing and Case Studies	Online	N/A	15 QE	10/20/15
	Residential Sales Comparison and Income Approaches	Online	N/A	30 QE	10/20/15
	Residential Appraiser Site Valuation and Cost Approach	Online	N/A	15 QE	10/20/15
	Statistics, Modeling and Finance	Online	N/A	15 QE	10/20/15
	Advanced Hotel Appraising - Full Service Hotels	Online	N/A	7 CE	10/20/15
	Live Webinar: The New FHA Handbook 4000.1	Online	N/A	5 CE	10/20/15
	Avoiding Mortgage Fraud for Appraisers	Online	N/A	7 CE	10/20/15
	Live Webinar: Expert Witness Testimony: To Do or Not to Do	Online	N/A	4 CE	10/20/15
	Live Webinar: Work File: Your Best Defense Against an Offense	Online	N/A	5 CE	10/20/15
	Live Webinar: Fannie Mae Appraisal Guidelines	Online	N/A	4 CE	10/20/15
	2016-2017 7-Hour National USPAP Update Course	Online	N/A	7 CE	10/20/15
	National USPAP Update (2016-2017)	Classroom	N/A	7 CE	10/20/15
	Understanding Owner Occupied Properties-A Guide for Commercial	Classroom	N/A	7 CE	01/26/17
	Self-Storage Appraisal: Understanding the Valuation Process	Classroom	N/A	7 CE	01/26/17
	Appraisal of Assisted Living Facilities	Classroom	N/A	7 CE	01/26/17
	Danger Ahead: Appraisal Disciplinary Cases	Classroom	N/A	3 CE	01/26/17
	Documenting the Appraiser's Workfile	Classroom	N/A	3 CE	01/26/17
	Supporting Your Adjustments-Techniques for Residential Appraisers	Classroom	N/A	4 CE	01/26/17
	Understanding Limited Service Hotels-The Basics of Hotel Appraising	Classroom	N/A	7 CE	01/26/17
	Valuing Vacant Land and Sites	Classroom	N/A	4 CE	01/26/17
	Guidelines for Fannie Mae Appraisals	Classroom	N/A	5 CE	01/26/17
	That's a Violation: Appraisal Standards in the Real World	Classroom	N/A	3 CE	02/21/17
Appraising REO Properties	Classroom	N/A	4 CE	02/21/17	
Issues in Appraiser Liability - Live Webinar	Online	N/A	4 CE	02/21/17	
Appraisal of REO and Foreclosure Properties	Online	N/A	7 CE	02/21/17	
Recognizing Mortgage Fraud and It's Effects-Live Webinar	Online	N/A	4 CE	02/21/17	
Adjustment Support for Residential Appraisers-Live Webinar	Online	N/A	4 CE	02/21/17	
Reo Appraisal:Guidelines & Best Practices-Live Webinar	Online	N/A	4 CE	04/18/17	

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	Maryland Supervisor-Trainee Course	Online	N/A	4 CE	06/20/17
NAIFA	Delaware Law	Classroom	TBD	3 CE	01/19/16
	Collateral Underwriter and the Future of Appraising	Classroom	03/30/16	4 CE	02/16/16
	2016-2017 National USPAP Update	Classroom	03/02/16	7 CE	02/16/16
	HUD Single Family Housing Policy Hdbk - 4000.1 Appraisal Overview	Classroom	N/A	7 CE	09/15/15
OnCourse Learning	2016-2017 15hr USPAP	Online	N/A	15 QE	01/19/16
	2016-2016 7hr USPAP	Online	N/A	7 CE	02/16/16
OREP Education Network	How to Support and Prove Your Adjustments	Online	N/A	7 CE	04/19/16
	FHA Appraisal Standards	Online	N/A	7 CE	07/19/16
Philadelphia Metro Chapter of the Appraisal Institute	Beyond the Numbers: Market Analysis Tips & Trends	Classroom	03/23/16	2 CE	02/16/16
	Real Estate Trends 2016	Classroom	04/07/16	7 CE	03/15/16
	Regional Market Overview and Outlook	Classroom	08/04/16	2 CE	07/19/16
	3 Hour Delaware Law, Rules and Regulations	Classroom	N/A	3 CE	09/15/15
	3rd Annual Real Estate Trends Seminar	Classroom	04/19/17	7 CE	02/21/17
Southern NJ Chapter of the Appraisal Institute	2-4 Unit Small Residential Income Property	Classroom	06/12/17	4 CE	05/16/17
	Tightening the Appraisal	Classroom	06/12/17	3 CE	05/16/17
	The Tough One: Mixed Use Properties-Income Cap. Apprc	Classroom	06/13/17	3 CE	05/16/17
	Another View of the Tough One: Mixed Use Prop.-Sales Comp. Approach	Classroom	06/13/17	4 CE	05/16/17
	The Convergence of Public Policy and Real Estate Valuat	Classroom	06/22/17	2 CE	05/16/17
Steve Williamson's Real Estate Ed. Specialist	FHA Property Analysis	Classroom	6/11-12/2016	8 CE	06/20/17
	Law Update	Classroom	6/10-11/2016	8 CE	06/20/17
	Better Safe than Sorry	Classroom	06/12/16	7 CE	06/20/17
	USPAP Update	Classroom	06/10/16	7 CE	06/20/17
The Advanced Assessors School	Fundamentals of Real Property Appraisal	Classroom	6/12-16/2017	33.5 QE	02/21/17
The Columbia Institute	2017 Appraisal Summit & Expo, No. 217 - Day 1	Classroom	11/02/17	7 CE	06/20/17
	2017 Appraisal Summit & Expo, No. 217 - Day 2	Classroom	11/03/17	7 CE	06/20/17

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The Counselors of Real Estate-DE Valley Chapter	Real Estate Symposium 2017	Classroom	04/27/17	7 CE	02/21/17
The Risk Management Association	Understanding and Interpreting Real Estate Appraisals	Classroom	01/08/16	8 CE	03/21/17
U.S. Environmental Protection Agency	Aquatic Resources Awareness Course for Real Estate Appraisers	Online	N/A	2.25 CE	06/21/16
	Aquatic Resources Awareness Course for Real Estate Appraisers	Online	N/A	2.25 CE	11/15/16
Villanova DiLella Center for Real Estate	Real Estate Symposium 2016	Classroom	05/04/16	6 CE	03/15/16
Valuometrics.info	Stats, Graphs, and Data Science	Classroom	N/A	14 CE	09/15/15
Wesley K. Graham	Reassessment of Real Property	Classroom	05/25/17	3 CE	03/21/17