



## DIVISION OF PROFESSIONAL REGULATION

861 Silver Lake Boulevard, Suite 203

Dover, Delaware 19904-2467

[www.dpr.delaware.gov/boards/realestateappraisers](http://www.dpr.delaware.gov/boards/realestateappraisers)

# The Delaware Council on Real Estate Appraisers PRESENTS THE 23<sup>ND</sup> ANNUAL SEMINAR

## “Support Your Adjustments!”

SEMINAR DATE:	Tuesday, October 17, 2017
REGISTRATION DEADLINE:	October 3, 2017 (form on reverse)
LOCATION:	Polytech Adult Education Conference Center 823 Walnut Shade Road Woodside, Delaware
CHECK-IN:	8:30 a.m. through 9:00 a.m.
SEMINAR HOURS:	9:00 a.m. through Noon
SPEAKER:	Bill Beach, Chief, Valuation and Appraisal Division, Maryland Department of General Services
TOPIC:	Support Your Adjustments!
TUITION:	\$30 per person

This seminar provides a brief look at the need for supporting adjustments (with emphasis on the sales comparison approach). It examines a variety of methods of providing support for adjustments, addressing the use of quantitative and qualitative techniques or a combination of both.



**STATE OF DELAWARE APPROVED FOR 3 HOURS  
OF CONTINUING EDUCATION  
(NO USPAP OR DELAWARE LAW CREDIT)**



CANNON BUILDING  
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**STATE OF DELAWARE**  
**COUNCIL ON REAL ESTATE APPRAISERS**

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**THE DELAWARE COUNCIL ON REAL ESTATE APPRAISERS**  
**ANNUAL SEMINAR FOR REAL ESTATE APPRAISERS**

**REGISTRATION FORM**

**Registration Deadline: October 3, 2017**

*In order to receive a seat, please register by the deadline!*

Name: \_\_\_\_\_ License #: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Email Address: \_\_\_\_\_

Enclosed is Check No. \_\_\_\_\_ in the amount of \$\_\_\_\_\_ for \_\_\_ persons.

If you have a specific question you would like discussed at this seminar, please enter the question below. Questions will be addressed depending upon time available.

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*Send completed form and payment to:*

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